TEN YEARS' FINANCIAL

highlights

Year ended March 31,	2014	2015	2016	2017	2018	2019	2020	2021	2022	tin Crore) 2023
Income from Operations	4,687	5,733	6,024	5,936	6,333	7,334	7,315	8,048	9,512	9,764
EBITDA	748	870	1,051	1,159	1,138	1,326	1,469	1,591	1,681	1,810
Profit before Interest & Tax (PBIT)	<u> </u>	845	1,050	1,166	1,133	1,298	1,453	1,546	1,640	1,799
Profit before Tax (PBT) "Net Profit attributable to	485	<u> </u>	1,029	1,149	1,117 814	1,257	1,374	1,523	1,601	1,743
	400	575	711	199	014	920	1,043	1,102	1,223	1,200
Owners of the Company"									1.007	1 501
Cash Profits (Profit after Current Tax +	592	668	873	947	922	1,057	1,167	1,327	1,397	1,521
Depreciation + Amortisation)										
Economic Value Added	332	419	558	610	550	589	704	845	894	910
Goodwill on consolidation	254	489	497	479	486	503	538	613	654	862
Net Fixed Assets	638	590	620	616	801	842	916	1,023	1,145	1,451
Investments	311	284	513	608	543	450	733	854	828	1,096
Net Current Assets	671	749	655	846	1,105	1,420	1,094	1,034	1,056	1,286
Net Non Current Assets	213	163	35	41	(82)	(68)	(63)	(20)	(11)	34
Deferred Tax Asset (Net)			65	10	20	202	159	186	187	146
Total Capital Employed	2,086	2,274	2,386	2,600	2,873	3,349	3,377	3,690	3,859	4,875
Equity Share Capital	64	65	129	129	129	129	129	129	129	129
Reserves Net Worth	1,296	1,760	1,888	2,197	2,394	2,846	2,894	3,111	3,219	3,670
	1,361 36	1,825	2,017	2,326 13	2,523 12	2,975	3,023	3,240	3,348	3,799
Minority interest		14	14			12	13	18	57 345	157
Borrowed Funds	<u> </u>	428 - 8	<u> </u>	239 - 22 -	<u> </u>	<u> </u>	335 -	348	109	475
Deferred Tax Liability Other Financial Liabilities	10	<u> </u>	23			13	0	84	109	
-										266
Total Funds Employed	2,086	2,274	2,386	2,600	2,873	3,349	3,377	3,690	3,859	4,875
EBITDA Margin (%)	16.0	15.2	17.5	19.5	18.0	18.1	20.1	19.8	17.7	18.5
Profit before Tax to Turnover (%)	14.8	14.3	17.1	19.4	17.6	17.1	18.8	18.9	16.8	17.8
Profit after Tax to Turnover (%)	10.4	10.0	11.8	13.5	12.9	12.6	14.3	14.4	12.9	13.3
Return on Net Worth (%)	30.1	36.0	37.0	36.8	33.5	33.7	34.8	37.1	37.2	36.4
(PAT / Average Net Worth \$)										
Return on Capital Employed (PBIT /	30.4	38.7	45.1	46.8	41.3	42.0	42.4	44.3	44.6	44.0
Average Total Capital Employed @)										
Net Cash Flow from Operations per	10.2	10.3	6.5	5.0	4.0	8.2	9.4	15.5	7.9	11.0
share (₹) (Refer Cash Flow Statement)									,	
Earning per Share (EPS) (₹)	7.5	8.9	5.5	6.2	6.3	7.2	8.1	9.0	9.5	10.1
(PAT / No. of Equity Shares)										
Economic Value Added per share (₹)	5.1	6.5	4.3	4.7	4.3	4.6	5.5	6.5	6.9	7.0
Dividend per share (₹)	3.5	2.5	3.4	3.5	4.3	4.8	6.8	7.5	9.3	4.5
Debt / Equity	0.5	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Book Value per share (₹) (Net Worth	21.1	28.3	15.6	18.0	19.5	23.0	23.4	25.1	25.9	29.4
/ No. of Equity Shares)										
Sales to Average Capital Employed @	2.0	2.6	2.6	2.4	2.3	2.4	2.2	2.3	2.5	2.2
Sales to Average Net Working Capital #	6.6	8.1	8.6	7.9	6.5	5.8	5.8	7.6	9.1	8.3

@ Average Capital Employed = (Opening Capital Employed + Closing Capital Employed)/2

\$ Average Net Worth = (Opening Net Worth + Closing Net Worth)/2

Average Net Working Capital = (Opening Net Current Assets + Closing Net Current Assets)/2

Note 1: FY14 onwards, financials do not include Kaya as it has been demerged from Marico Group effective April 1,2013.

Note 2: FY16 onwards, per share numbers are calculated on the post bonus number of shares

Note 3: FY16 onwards, financials are as per IND - AS and hence not comparable with earlier years.

Note 4: P&L for FY19, FY20, FY21, FY22 and FY23 and Balance Sheet for FY19, FY20, FY21, FY22 and FY23 are as per Ind-AS 116 and hence not comparable with earlier years.